## EIT Food Hub Application Form CLC South

***Please fill in the application form, ensuring that all fields are completed.***

***If you submit application as an individual organisation, please submit forms 1, 2A and 2B. If you are willing to implement FoodEducator Activity, please submit additionally form 3.***

***If you submit application as a Consortium, please submit the set of applications from all organisations. Please note that Consortium may be built from up to three organisations. Lead entity should fulfill form 1 AND form 2A OR 2B. Consortium member submits accordingly form 2A OR 2B. If a consortium member is willing to implement the FoodEducator Activity, please submit additionally form 3.***

***Application should be sent in electronic format (word and PDF) by 26 January 2024, 23.59 CET*** *to email address:* **elvira.domingo****@eitfood.eu**

*Applications that are incomplete or sent after the deadline will be rejected. Please do not provide further supporting documents and capture all relevant information in this form.*

The Application Form is being submitted by **individual organisation/consortium (please underline)** expressing interest in becoming EIT Food HUB in:

**PORTUGAL, ITALY, GREECE, TURKIYE (UNDERLINE ONE)**

## EIT Food Hub Application form 1

|  |
| --- |
| **Individual organisation or the consortium member – LEAD ENTITY** (activities listed in 3.3.1) |
| **1. Name of the applicant organisation in English** |  |
| **2.** **Name of the applicant organisation in local language** |  |
| **3. Legal form** |  |
| **4. Office address (street, city, country)** |  |
| **5. Type of organisation (underline one)** |
| **Business enterprise** | **Higher education institute** | **Public research organisation** |
| **Knowledge transfer intermediary (incl. industry association, innovation cluster, technology park, entrepreneurship support organisation)** |
| **other (please specify):**  |
| **6. Website address** |  |
| **7. Contact person** |  |
| **8. Position** |  |
| **9. E-mail** |  |
| **10. Phone** |  |
| **11. Please list social media channels currently used by your organisation (with web addresses):** |
| **Facebook** |  |
| **Twitter** |  |
| **LinkedIn** |  |
| **YouTube** |  |
| **Other (please specify)** |  |
| **12. Year of establishment of your organisation** |  |
| **13. Total number of employees** |  |
| **14. Number of projects funded from Horizon 2020/Horizon Europe in 2019-2023** |  |
| **15. Number of projects funded from Horizon 2020/Horizon Europe co-ordinated by your organisation in 2019-2023** |  |
| **16. Number of Horizon 2020/Horizon Europe project applications in the preparation of which your organisation participated in 2019-2023** |  |
| **17. Number of projects funded from European Structural and Investment Funds managed by your organisation in 2019-2023** |  |
| **18. Number of projects funded from national or regional sources managed by your organisation in 2019-2023** |  |
| **19. Number of projects contracted to your organisation by industrial clients in 2019-2023** |  |
| **20. Number of externally funded projects implemented by your organisation in 2023** |  |
| **21. Number of externally funded projects implemented by your organisation in 2023** |  |
| **22. Please provide a brief description of your organisation and its main activities (max 2000 words)** |
|  |
| **23. Please present familiarity with the agrifood industry in the target country; existing contacts and projects with relevant local stakeholders; existing pipeline of early-stage innovative startups (*Role in the ecosystem).*** |
|  |
| **24. Please provide max. 3 examples per each category of the most relevant activities/services/projects of your organisation from 2019-2023 that concerned the following segments of the food system (including short description of these activities and their relevance for EIT Food, type of your engagement in the project, project partners, sources of funding, key outcomes and impacts):** |
| **a) Primary production, including Regenerative Agriculture** |
|  |
| **b) Food manufacturing** |
|  |
| **c) Packaging, labelling and distribution** |
|  |
| **d) Retail** |
|  |
| **e) Consumer research and communication** |
|  |
| **f) Digitalization of food system** |
|  |
| **g) Nutrition and health, including protein diversification** |
|  |
| **h) Valorisation of side streams** |
|  |
| **i) Others (please specify)** |
|  |
| **25. Why would you like to become an EIT Food Hub? Please describe the synergies between the planned role of EIT Food Hub and your other activities, in particular those connected with Smart Specialisation Strategies, if relevant.** |
|  |
| **26. From 2023 EIT Food has a new, mission-based approach (find more here:** [**https://www.eitfood.eu/missions**](https://www.eitfood.eu/missions)**). Describe how your organisation addresses those missions already and present specific examples activities/services/projects** (including short description of these activities and their relevance for EIT Food, type of your engagement in the project, project partners, sources of funding, key outcomes and impacts). |
|  |
| **27. What are the key challenges in the food-related innovation ecosystem in the country you represent?** |
|  |
| **28. Given those challenges and your organisation specialisation areas, on what should the EIT Food Hub collaboration with EIT Food be focused on for the upcoming year? Where could EIT Food have the biggest impact?**  |
|  |
| **29. Please propose and describe activities that you would organise and implement as EIT Food Hub in your country. Please provide details, including target group, type of activity, estimated number of participants, key performance indicators[[1]](#footnote-2), events location (region, city) and indicate the expected budget. How would you measure the impact achieved by proposed activities?** *(Approach to the organization of events involving larger audience representative, workshop for students and other representatives of agri-food sector).* |
| **a) Capacity building event(s) involving representative of agrifood sector (policy makers, business, researchers, citizens, consumers, students, …). Please indicate the main focus area, taking into account EIT Food’s missions and your expertise that were mentioned in questions 27-28.** |
|  |
| **30. Please share your ambition for other projects in the agrifood sector which you would plan to implement in the future and would be complimentary to your potential role as a EIT Food Hub. Please describe the source of funding for those activities.** |
|  |
| **31. Please indicate the most relevant stakeholders from the planned EIT Food Hub territory that you would like to involve in your future EIT Food activities. The stakeholders may include public support organisations, government authorities, industry regulators, entrepreneurship incubators or accelerators, science or technology parks, banks or investment funds, clusters or industry associations, consumer associations, event organisers and non-profit organisations. Justify each choice, describing potential joint activities and benefits of engaging each actor. Describe at least 3 prioritized stakeholders.** |
|  |
| **32. Please describe and prioritize key relevant events such as trade-fairs, exhibitions and conferences in the planned EIT Food Hub territory. Explain how the attendance at the prioritised events could add value to the activities of EIT Food. Describe at least 3 prioritized events.** |
|  |
| **33. Please indicate the most important food system-related business enterprises active in the planned territory of EIT Food Hub that could be involved in EIT Food activities in the future.**  |
|  |
| **34. Please describe how you plan to promote the EIT Food activities among potential participants – students, farmers, representatives of public authorities, food companies, startups in order to attract sufficient number of applications to select participants of the activities. Propose an individual approach to each group, if applicable.**  |
|  |
| **35. Please describe your approach to communicating with the following audiences and involving them in the activities of EIT Food in the planned EIT Food Hub territory. The proposed approach should be aligned with the intended scope of activities of EIT Food, including the specific portfolio of support measures planned in the EIT Food Regional Innovation Scheme. If relevant, please identify dedicated communication channels, events or platforms that could be used to reach out to each of the identified target group:** |
| **a) Entrepreneurial talents from academia (specifically phD students and graduates)**  |
|   |
| **b) Government authorities, regulators, funding agencies**  |
|  |
| **c) Scientists active in food-related research** |
|  |
| **d) SME representatives, startups from the food sector** |
|  |
| **36. Please describe how you plan to acquire complementary non-EIT funding for your activities as EIT Food Hub, in particular funds that could benefit multiple stakeholders from the planned EIT Food Hub territory. In order to facilitate the feasibility verification, please provide details, including specific support measures, funding programmes or agencies.** |
|  |
| **37. Please propose performance targets for 2024 that would measure your effectiveness as EIT Food Hub.** |
|  |
| **38. Personnel that will be involved in the activities of EIT Food RIS (please provide name and short profile, indicating relevant experience). Please note that the contact person must speak very good English (at least C1 is required).** |
|  |
| **39. How would you ensure the coordination of work between members of your consortium? *(if applicable).*** |
|  |
| **40. Is Applicant (led organisation or consortium member) committed to produce the relevant paperwork for EIT Labelling? Please indicate the activity that is to be considered for EIT Labelling.**  |
|  |
| **41. Organisations involved in the EIT Food RIS activities will need to have access to facilities that could be used in workshops involving minimum 20 participants. The facilities do not need to be owned by the organisation, but apart from the amount allocated for the subcontracting agreement, costs for renting and maintaining these facilities will not be additionally reimbursed by EIT Food. Please briefly describe the facilities that you plan to use and their location.** (How can the physical location and standards of your office premises contribute to the successful implementation of the activities of the EIT Food Hub?) |
|  |

*By submitting this application form, I confirm that the information provided above correctly represents the scope of activities and plans of my organisation. I understand that the information provided in this form may be used to define obligations and performance targets of EIT Food Hub in subcontracting agreement. I give consent to processing the application by EIT Food, its Co-Location Centre and external experts involved in the evaluation process, and am willing to cooperate to provide further information or documents confirming the facts presented above. If selected by EIT Food, I declare the willingness to act as EIT Food Hub in 2024-2025 based on conditions described in the “Call for expression of interest to become Hubs of EIT Food”.*

**Date, place** ………………………...........

**Name of the person submitting the application** …………………………………

**Organisation submitting the application** …………………………………

## EIT Food Hub Application form 2A

*Please fill in questions 1-24 only if the question is different than in EIT Food Hub Application form 1*

|  |
| --- |
| **Individual organisation or the consortium member – EDUCATIONAL ACTIVITIES** (activities listed in 3.3.2.) |
| **1. Name of the applicant organisation in English** |  |
| **2.** **Name of the applicant organisation in local language** |  |
| **3. Legal form** |  |
| **4. Office address (street, city, country)** |  |
| **5. Type of organisation (underline one)** |
| **Business enterprise** | **Higher education institute** | **Public research organisation** |
| **Knowledge transfer intermediary (incl. industry association, innovation cluster, technology park, entrepreneurship support organisation)** |
| **other (please specify):**  |
| **6. Website address** |  |
| **7. Contact person** |  |
| **8. Position** |  |
| **9. E-mail** |  |
| **10. Phone** |  |
| **11. Please list social media channels currently used by your organisation (with web addresses):** |
| **Facebook** |  |
| **Twitter** |  |
| **LinkedIn** |  |
| **YouTube** |  |
| **Other (please specify)** |  |
| **12. Year of establishment of your organisation** |  |
| **13. Total number of employees** |  |
| **14. Number of projects funded from Horizon 2020/Horizon Europe in 2019-2023** |  |
| **15. Number of projects funded from Horizon 2020/Horizon Europe co-ordinated by your organisation in 2019-2023** |  |
| **16. Number of Horizon 2020/Horizon Europe project applications in the preparation of which your organisation participated in 2019-2023** |  |
| **17. Number of projects funded from European Structural and Investment Funds managed by your organisation in 2019-2023** |  |
| **18. Number of projects funded from national or regional sources managed by your organisation in 2019-2023** |  |
| **19. Number of projects contracted to your organisation by industrial clients in 2019-2023** |  |
| **20. Number of externally funded projects implemented by your organisation in 2023** |  |
| **21. Number of externally funded projects implemented by your organisation in 2023** |  |
| **22. Please provide a brief description of your organisation and its main activities (max 2000 words)** |
|  |
| **23. Please present familiarity with the agrifood industry in the target country; existing contacts and projects with relevant local stakeholders; existing pipeline of early-stage innovative startups (*Role in the ecosystem).*** |
|  |
| **24. Please provide max. 3 examples per each category of the most relevant activities/services/projects of your organisation from 2019-2023 that concerned the following segments of the food system (including short description of these activities and their relevance for EIT Food, type of your engagement in the project, project partners, sources of funding, key outcomes and impacts):** |
| **a) Primary production, including Regenerative Agriculture** |
|  |
| **b) Food manufacturing** |
|  |
| **c) Packaging, labelling and distribution** |
|  |
| **d) Retail** |
|  |
| **e) Consumer research and communication** |
|  |
| **f) Digitalization of food system** |
|  |
| **g) Nutrition and health, including protein diversification** |
|  |
| **h) Valorisation of side streams** |
|  |
| **i) Others (please specify)** |
| **25. Please propose and describe activities that you would organise and implement as EIT Food Hub in your country. Please provide details, including target group, type of activity, estimated number of participants, key performance indicators[[2]](#footnote-3), events location (region, city) and indicate the expected budget. How would you measure the impact achieved by proposed activities?** *(Approach to the organization of events involving larger audience representative, workshop for students and other representatives of agri-food sector).* |
| **a) Workshop(s) or training(s) for representative(s) of agri-food sector (professionals, entrepreneurial talents, food companies, farmers, policy makers, PhD students etc.) that you would organise and implement as EIT Food Hub. Please provide details, including target group, type of activity, skills that participants will gain (EIT Food Competency Framework**[[3]](#footnote-4)**), estimated number of participants, key performance indicators[[4]](#footnote-5), events location (region, city), estimated budget.** |
|  |
| **26. Please share your ambition for other projects in the agrifood sector which you would plan to implement in the future and would be complimentary to your potential role as a EIT Food Hub. Please describe the source of funding for those activities.** |
| *only if it’s different than in EIT Food Hub Application form 1* |
| **27. Please indicate the most relevant stakeholders from the planned EIT Food Hub territory that you would like to involve in your future EIT Food activities. The stakeholders may include public support organisations, government authorities, industry regulators, entrepreneurship incubators or accelerators, science or technology parks, banks or investment funds, clusters or industry associations, consumer associations, event organisers and non-profit organisations. Justify each choice, describing potential joint activities and benefits of engaging each actor. Describe at least 3 prioritized stakeholders.** |
| *only if it’s different than in EIT Food Hub Application form 1* |
| **28. Please describe how you plan to promote the EIT Food activities among potential participants – students, farmers, representatives of public authorities, food companies, startups in order to attract sufficient number of applications to select participants of the activities. Propose an individual approach to each group, if applicable.**  |
| *only if it’s different than in EIT Food Hub Application form 1* |
| **29. Please describe your approach to communicating with the following audiences and involving them in the activities of EIT Food in the planned EIT Food Hub territory. The proposed approach should be aligned with the intended scope of activities of EIT Food, including the specific portfolio of support measures planned in the EIT Food Regional Innovation Scheme. If relevant, please identify dedicated communication channels, events or platforms that could be used to reach out to each of the identified target group:** |
| **a) Entrepreneurial talents from academia (specifically phD students and graduates)**  |
|  *only if it’s different than in EIT Food Hub Application form 1* |
| **b) Government authorities, regulators, funding agencies**  |
| *only if it’s different than in EIT Food Hub Application form 1* |
| **c) Scientists active in food-related research** |
| *only if it’s different than in EIT Food Hub Application form 1* |
| **d) SME representatives, startups from the food sector** |
| *only if it’s different than in EIT Food Hub Application form 1* |
| **30. Personnel that will be involved in the activities of EIT Food RIS (please provide name and short profile, indicating relevant experience). Please note that the contact person must speak very good English (at least C1 is required).** *only if it’s different than in EIT Food Hub Application form 1* |
|  |
|  |
|  |
| **31. Is Applicant committed to produce the relevant paperwork for EIT Labelling? Please indicate the activity that is to be considered for EIT Labelling.**  |
|  |
| **32. Organisations involved in the EIT Food RIS activities will need to have access to facilities that could be used in workshops involving minimum 20 participants. The facilities do not need to be owned by the organisation, but apart from the amount allocated for the subcontracting agreement, costs for renting and maintaining these facilities will not be additionally reimbursed by EIT Food. Please briefly describe the facilities that you plan to use and their location.** (How can the physical location and standards of your office premises contribute to the successful implementation of the activities of the EIT Food Hub?) |
| *only if it’s different than in EIT Food Hub Application form 1* |

*By submitting this application form, I confirm that the information provided above correctly represents the scope of activities and plans of my organisation. I understand that the information provided in this form may be used to define obligations and performance targets of EIT Food Hub in subcontracting agreement. I give consent to processing the application by EIT Food, its Co-Location Centre and external experts involved in the evaluation process, and am willing to cooperate to provide further information or documents confirming the facts presented above. If selected by EIT Food, I declare the willingness to act as EIT Food Hub in 2024-2025 based on conditions described in the “Call for expression of interest to become Hubs of EIT Food”.*

**Date, place** ………………………...........

**Name of the person submitting the application** …………………………………

**Organisation submitting the application** …………………………………

## EIT Food Hub Application form 2B

*Please fill in question 1-15 only if it’s different than in EIT Food Hub Application form 1*

|  |
| --- |
| **Individual organisation or the consortium member - ORGANISATION SUPPORTING BUSINESS CREATION ACTIVITIES AND START-UP ECOSYSTEM** (activities listed in 3.3.3.) |
| **1. Name of the applicant organisation in English** |  |
| **2. Name of the applicant organisation in local language** |  |
| **3. Legal form** |  |
| **4. Office address (street, city, country)** |  |
| **5. Type of organisation (underline one)** |
| **Business enterprise** | **Higher education institute** | **Technology transfer office** | **Incubator/Accelerator program** |
| **other (please specify):**  |
| **6. Website address** |  |
| **7. Contact person** |  |
| **8. Position** |  |
| **9. E-mail** |  |
| **10. Phone** |  |
| **11. Please list social media channels currently used by your organisation (with web addresses):** |
| **Facebook** |  |
| **X (former: Twitter)** |  |
| **LinkedIn** |  |
| **YouTube** |  |
| **Other (please specify)** |  |
| **12. Year of establishment of your organisation** |  |
| **13.Total number of employees** |  |
| **14. Please provide a brief description of your organisation and its main activities (max 200 words)** |
|  |
| **15. Please present familiarity with the agri-food industry in the target country; existing contacts and projects with relevant local stakeholders; existing pipeline of earlystage innovative start-ups (*Role in the ecosystem).*** |
|  |
| **16. Please provide max. 3 examples per each category of the most relevant activities/services/projects of your organisation from 2019-2023 that were provided to external stakeholders and could be meaningful EIT Food, including short description of these activities, key outcomes and impact. (*Experience in training and supporting innovative start-ups)*** |
| **a) Activities targeting entrepreneurial talents, start-ups, spin-offs or established companies** |
|   |
| **b) Financial support for entrepreneurial talents, start-ups and spin-offs** |
|  |
| **c) Coaching, mentoring, incubation or acceleration services for entrepreneurial talents, start-ups and spin-offs** |
|  |
| **d) Business-to-business matchmaking and networking activities on local, regional, national or international levels** |
|  |
| **e) Others (please specify)** |
|  |
| **18. Please provide examples of the most relevant events/projects in the field of agri-food that were organized by your organisation in 2019-2023 including short description of these activities, type of your engagement in the project, project partners and key outcomes** *(Experience in the organization of events in the field of agri-food dedicated to innovation/entrepreneurship/ foodtech).* |
|  |
| **18. Why would you like to become an EIT Food Hub?**  |
| *(only if it’s different than in EIT Food Hub Application form 1)* |
|  |
| **19. What are the key challenges for agrifood startups in the country you represent and how would you tackle it?**  |
|  |
| **20. Given those barriers and your organisations experience on what should the EIT Food Hub collaboration with EIT Food be focused on for the upcoming years? Where could EIT Food have the biggest impact?** |
|  |
| **21. Please propose and describe activity targeting agri-food start-ups that you would organise and implement as EIT Food Hub with the focus on EIT Food missions: a Net-zero food system; Healthier lives through food or Reducing risk for a fair & resilient food system (e.g. Challenge Lab, Hackhaton, …) that will achieve EIT core KPI(s)4 . Please provide details, including target group, type of activity, estimated number of participants, events location (region, city), estimated budget and KPI(s). (*Approach to the organization of workshop for* start-ups or/and entrepreneurial talents)** |
|  |
| **22. Please share your ambition for other start-up activities/projects (especially in the agri-food sector) which you are planning to implement in the future and would be complementary to your potential role as a EIT Food Hub. Please describe the source of funding for those activities.**  |
|  |
| **23. List down organisations involved in venture creation, commercialisation or start-up support that you are actively collaborating with or have been collaborating in projects before. Shortly describe projects you worked on together.** |
|  |
| **24. Please describe how you plan to promote the EIT Food activities among potential participants – start-ups and entrepreneurial talents in order to attract enough applications to select participants of the activities.** |
|  |
| **25. Please describe how you plan to acquire complementary, non-EIT funding for your activities as EIT Food Hub, in particular funds that could benefit multiple stakeholders from the planned EIT Food Hub territory. In order to facilitate the feasibility verification, please provide details, including specific support measures, funding programmes or agencies.** |
|  |
| **26. Please propose performance targets for 2024 that would measure your effectiveness as EIT Food Hub regarding proposed and described activities.** |
|  |
| **27. Personnel that will be involved in the activities of EIT Food RIS (please provide name and short profile, indicating relevant experience). Please note that the contact person must speak very good English (at least C1 is required).** |
| *(only if it’s different than in EIT Food Hub Application form 1)* |
| **28. Organisation involved in the EIT Food RIS activities will need to have access to facilities that could be used in workshop involving minimum 20 participants. The facilities do not need to be owned by the organisation, but apart from the amount allocated for the subcontracting agreement, costs for renting and maintaining these facilities will not be additionally reimbursed by EIT Food. Please briefly describe the facilities that you plan to use and their location. *(How can the physical location and standards of your office premises contribute to the successful implementation of the activities of the EIT Food Hub?)*** |
| *(only if it’s different than in EIT Food Hub Application form 1)* |

*By submitting this application form, I confirm that the information provided above correctly represents the scope of activities and plans of my organisation. I understand that the information provided in this form may be used to define obligations and performance targets of EIT Food Hub in subcontracting agreement. I give consent to processing the application by EIT Food, its Co-Location Centre and external experts involved in the evaluation process, and am willing to cooperate to provide further information or documents confirming the facts presented above. If selected by EIT Food, I declare the willingness to act as EIT Food Hub in 2024-2025 based on conditions described in the “Call for expression of interest to become Hubs of EIT Food”.*

**Date, place** ………………………...........

**Name of the person submitting the application** …………………………………

**Organisation submitting the application** …………………………………

## EIT Food Hub Application form 3

***Please fill in the application form, ONLY IF you are willing to implement Food Educator Activities.***

*Please fill in questions 3-15 only if the interested organisation is different than listed in EIT Food Hub Application form 1 or 2*

|  |
| --- |
| **Individual organisation or the consortium member – FoodEducators** (activities listed in 3.3.4) |
| **2. Name of the applicant organisation in English** |  |
| **3. Name of the applicant organisation in local language** |  |
| **4. Legal form** |  |
| **5. Office address (street, city, country)** |  |
| **6. Type of organisation (underline one)** |
| **Business enterprise** | **Higher education institute** | **Public research organisation** |
| **Knowledge transfer intermediary (incl. industry association, innovation cluster, technology park, entrepreneurship support organisation)** |
| **other (please specify):**  |
| **7. Website address** |  |
| **8. Contact person** |  |
| **9. Position** |  |
| **10. E-mail** |  |
| **11. Phone** |  |
| **12. Please list social media channels currently used by your organisation (with web addresses):** |
| **Facebook** |  |
| **Twitter** |  |
| **LinkedIn** |  |
| **YouTube** |  |
| **Other (please specify)** |  |
| **13. Year of establishment of your organisation** |  |
| **14.Total number of employees** |  |
| **15. Have you participated in the delivery and implementation of EU-funded programmes, Horizon 2020/Horizon Europe? Please explain** |
|  |
| **16. Please provide a brief description of your organisation and its main activities (max 2000 words)**  |
|  |
| **17. Why would you like to be involved in EIT Food Educators? Please describe the synergies with your current other activities.** |
|  |
| **18. Describe your experience in working with schools, providing trainings for teachers and/or engaging activities for young audiences.** |
|  |
| **18. Describe your experience in dissemination, promotion and public engagement activities.** |
|  |
| **19. Personnel that will be involved in the activities (please provide name and short profile, indicating relevant experience). Please note that the contact person must speak very good English (at least C1 is required).** |
|  |
|  |

*By submitting this application form, I confirm that the information provided above correctly represents the scope of activities and plans of my organisation. I understand that the information provided in this form may be used to define obligations and performance targets of EIT Food Hub in subcontracting agreement. I give consent to processing the application by EIT Food, its Co-Location Centre and external experts involved in the evaluation process, and am willing to cooperate to provide further information or documents confirming the facts presented above. If selected by EIT Food, I declare the willingness to act as EIT Food Hub in 2024-2025 based on conditions described in the “Call for expression of interest to become Hubs of EIT Food”.*

**Date, place** ……………………..........….

**Name of the person submitting the application** …………………………………

**Organisation submitting the application** …………………………………

1. Please see Appendix 2 [↑](#footnote-ref-2)
2. Please see Appendix 2 [↑](#footnote-ref-3)
3. Please see Annex 2 EIT Food Competency Framework [↑](#footnote-ref-4)
4. Please see Appendix 2 [↑](#footnote-ref-5)